

EXHIBIT L

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The Information Technology 100



Terry Gou

BIO

Terry Gou serves as the Chairman and Chief Executive Officer of Hon Hai Precision Industry Co.

2 Hon Hai Precision Ind.

Hon Hai Precision Industry is the Taiwanese manufacturer that makes everything from PCs for Hewlett-Packard to cell phones for Nokia and PlayStation 2 game consoles for Sony. Hon Hai, which consistently ranks high in *BusinessWeek's* Info Tech 100, has been closing the gap on its big North American electronics rivals and now boasts the title of No. 1 electronics manufacturer worldwide. While many Taiwanese companies are enjoying top-line growth but suffering from slumping profits, Hon Hai remains an earnings machine. Analysts expect 2005 profits to rise 24% to \$1.2 billion. The company's New York-traded ADRs are up 74% since last June -- at a time when the stock prices of many other Taiwanese electronics makers have languished.

Hon Hai employs about 100,000 people in China alone, and publicity-shy chairman Terry Gou isn't just counting on a presence there. In May, the company took control of an Australian plant from HP. In 2003, it bought Motorola's mobile phone factory in Chihuahua, Mexico. And now it has purchased a big piece of land for its new North American headquarters in Juarez, across the border from El Paso, Tex.

Company Info

STOCK INFO	NA
REVENUES*	\$16.2 BILLION
REVENUE GROWTH	34.4%
RETURN ON EQUITY	24.7%
TOTAL RETURN	53.5%
PROFITS*	\$892.1 MILLION
INDUSTRY	COMPUTERS AND PERIPHERALS

Company Snapshot

Hon Hai Precision Industry Co., Ltd. engages in the manufacture, processing, and sale of connectors, cables, enclosures, thermal products, and assemblies for the information technology, communication, automotive equipment, optical electronics, precision molding, automobile, and consumer electronics industries. It is the largest manufacturer of connectors for use in PCs in Taiwan, and a leading manufacturer of connectors and cable assemblies in the world.

NO. OF EMPLOYEES
NA

DATA PROVIDED BY
Capital IO

CORPORATE WEB SITE

All figures are for the most recent available 12 months.

* Latest available data for the 12-month period ended Dec. 31, Jan. 31, Feb. 29, Mar. 31, or Apr. 30. For companies that do not report quarterly, the most recent annual data were used.

DATA PROVIDED BY STANDARD & POOR'S COMPUSTAT, BUSINESSWEEK

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EXHIBIT M



Hon Hai Precision Industry Company Limited

Company Profile

Reference Code: 12010

Publication Date: July 2006

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Hon Hai Precision Industry Company Limited

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HON HAI PRECISION INDUSTRY

Company Overview

**COMPANY OVERVIEW**

Hon Hai Precision Industry Company (Hon Hai) engages in the manufacture and sales of connectors and cable assemblies. Its products are used in PCs and servers. The company trades under the Foxconn name in the US. The company primarily operates in Taiwan, China, Europe and the US. Hon Hai is headquartered in Taipei, Taiwan and employs about 166,500 people.

The company recorded revenues of TWD911.8 billion (approximately \$27.8 billion) during the fiscal year ended December 2005, an increase of 68.3% over 2004. The operating profit of the company was TWD48.3 billion (approximately \$1.5 billion) during fiscal year 2005, an increase of 46.6% over 2004. The net profit was TWD40.8 billion (approximately \$1.2 billion) in fiscal year 2005, an increase of 37.1% over 2004.

KEY FACTS

Head Office	Hon Hai Precision Industry Company Limited 2 Tzu Yu Street Tu-Cheng City Taipei Taiwan
Phone	+886 2 2268 3466
Fax	+886 2 2268 6204
Web Address	http://www.foxconn.com
Revenues/turnover (US\$ Mn)	27805
Financial Year End	December
Employees	166509
Taipei Ticker	T2317

HON HAI PRECISION INDUSTRY

SWOT Analysis

**SWOT ANALYSIS**

Hon Hai is one of the largest manufacturers of connectors and cable assemblies in the world. Its manufacturing operations are based in Taiwan and mainland China. It has also set up production facilities in Europe and the US. The company's global production network gives it a competitive advantage. Intense competition, however, could adversely affect the company's market share.

Strengths	Weaknesses
Global production network	Dependence on few customers
Strong returns	Declining margins
Patent portfolio	
Opportunities	Threats
Increasing mobile phone sales	Intense competition
Rising demand for LCD monitors	Slowdown in US and Eurozone
Expanding PC market in US	Increasing copper prices

Strengths**Global production network**

Hon Hai has a global production network. Its principal manufacturing operations are based in Taiwan and mainland China. Hon Hai established its China operations in 1993, over seven years before any of its competitors, and gradually established operations in Beijing and Kunshan for its wireless business. The company has also set up production facilities in Europe and the US. The company is now in the process of setting up new production facilities in Ireland, and is also considering Central America as a production center. Hon Hai's global production network gives it a competitive advantage.

Strong returns

The company has recorded strong returns in recent years. Its return on average assets, return on investments and return on average equity for the period 2001-2005 were 12.5%, 24%, and 26.9%, respectively, much higher than the industry averages of 2.2%, 3.3% and 7.2%. Competitive returns compared to the industry average

HON HAI PRECISION INDUSTRY

SWOT Analysis



further strengthens the company's market position and increases the investor confidence.

Patent portfolio

Hon Hai's patents portfolio provides protection and an entry barrier for potential competitors. Hon Hai has applied for 17,000 intellectual property rights worldwide and owns more than 10,000 connector and cable patents worldwide. Hon Hai is the leader in terms of both the number of patent applications and approved patents in Taiwan in fiscal 2005. The company submitted 1,886 applications for patents and received approval for 1,018 patents in 2005. Patent portfolio provides Hon Hai with a strong competitive advantage.

Weaknesses

Dependence on few customers

Hon Hai is dependent on a small number of companies for a majority of its sales. Its major clients for full-service components include Dell, Hewlett Packard, Intel, Acer, Apple, UTStarcom, Cisco, Sony and IBM. Hon Hai's revenue and earnings depend largely on the business performance of these large customers. For example, slower than expected uptake of LGA775 CPU socket, market share loss and inventory problem at UTStarcom, and the rise in inventory at Cisco adversely impacted Hon Hai's earnings in the second half of 2004. Heavy dependence on a few customers increases business risk.

Declining margins

Over the past five years, the company's operating and net profit margin have declined. The company's operating margin and net profit margin declined from 9.2% and 8.5%, respectively, in 2001 to 5.3% and 4.5% in 2005. The company often resorts to price cuts to secure new orders. However, Hon Hai is unable to bring down costs at the same pace, resulting in lower margins. This inability to control costs could adversely affect its financial performance.

Opportunities

Increasing mobile phone sales

Annual mobile phone sales are expected to reach one billion in 2009. The Asia Pacific region accounted for one in four mobile phones in fiscal 2005. This proportion is expected to increase to one in three in fiscal 2009. China and India alone will account

HON HAI PRECISION INDUSTRY

SWOT Analysis



for nearly 200 million units in 2007, with the Indian market surpassing China in 2009 to reach 139 million units. A positive regulatory environment, affordable services and increased geographic penetration of networks will drive mobile penetration in India. Hon Hai, engaged in manufacturing handsets for original equipment manufacturers such as Nokia and Motorola, would benefit from growing sales of mobile phones.

Rising demand for LCD monitors

Worldwide demand for liquid crystal display (LCD) products is expected to reach 36 million units in 2006. Hon Hai, through affiliate Innolux, manufactures LCD monitors. So far the demand for LCD monitors has been largely limited to developed markets. In the coming years, however, a large share of demand for LCD monitors is likely to come from emerging markets such as India and China. In these countries, economic growth is boosting personal incomes, which is boosting PC penetration levels. With strong operations in the Asia Pacific, Hon Hai is likely to benefit from growing demand for LCD monitors.

Expanding PC market in US

The demand for personal computers is increasing in the US. The consumer PC market is expected to grow at a rate of 8.4% in 2006 and 10% in 2007. The corporate PC market is projected to grow 5.9% in 2006 and 7.8% in 2007. The expanding PC market in the US provides an opportunity for the company to further expand its PC enclosures business.

Threats

Intense competition

Han Hoi faces intense competition in most of the markets it operates in. In the desktop PCs and notebook PCs markets, the company competes with Asustek, Mitac, Quanta, Compal, Wistron, Inventec, among others. Its consumer electronics, handsets and networking business also faces stiff competition from Alpha network, Accton, Taiwan Green point, Molex and Inventec. All of these companies are powerful organizations with worldwide distribution setups and a large financial base. Intense competition can adversely affect the company's market share.

Slowdown in US and Eurozone

The US has seen 16 successive interest rate hikes over the past few years leading to the current high of 5%. Inflation fears in US may lead to another raise in the short-term. According to International Monetary Fund's World Economic Outlook 2005, the

HON HAI PRECISION INDUSTRY

SWOT Analysis



US real GDP growth could fall from 3.5% in 2005 to 3.3% in 2006. In the Eurozone, any additional interest rate increase could halt an economic recovery that just started in the last half of 2005. The US and Eurozone are key markets for the company. A slowdown in the US and Eurozone economy would lead to reduced demand for the company's services due to reduced corporate spending.

Increasing copper prices

The price of copper, a key raw material, for manufacturing electronic products has increased sharply in recent years. Copper prices have increased by five times (as of May 2005), compared with 2001 levels. During the first five months of 2006, copper prices have risen sharply by over 77%. The company uses copper extensively in its products. Continued increase in copper prices would adversely affect the company's cost structure.

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EXHIBIT N



MasterLink Securities

Equity Research

Hon Hai Precision (2317 TT)

Hold

EMS

Company Update

ML Research Team

MasterLink Research

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Tech Analyst

Eric Chang

Recommendation

Hold

Date: June 24, 2005

Share Price (NT\$): 171.0

Price Target (NT\$): 164.0

Percent Change: (4.09%)

52-wk range (NT\$): 173.0-107.5

TWSE: 6340.69

Company Data

Capital Size (NT\$): 32.31bn

Market Cap (NT\$): 552.50bn

Market Cap (US\$): 17.62bn

Outstanding Shrs: 3.231bn

Free Floating Shrs: 96.56%

PER ('05E): 15.69x

PBR ('05E): 4.14x

Foreign Ownership: 56.48%

Major Shareholder: Chairman T. Kuo 16.37%

Performance

	1-m	3-m	6-m
Absolute (%)	11.40	23.91	23.02
Relative to TAIEX	3.83	17.29	16.79

Key Changes

	Current	Prev.
Recommendation	Hold	NA
Price Target (NT\$)	164.0	NA
Revenue (NT\$mn)	741,466	NA
Gross Margin (%)	11.0%	NA
Oper. Margin (%)	6.13%	NA
EPS (NT\$)	10.9	NA

Price Catalysts (+/-)

(+/-) Rosy outlook till 2007

(-) YoY sales growth slowing down

Related Research

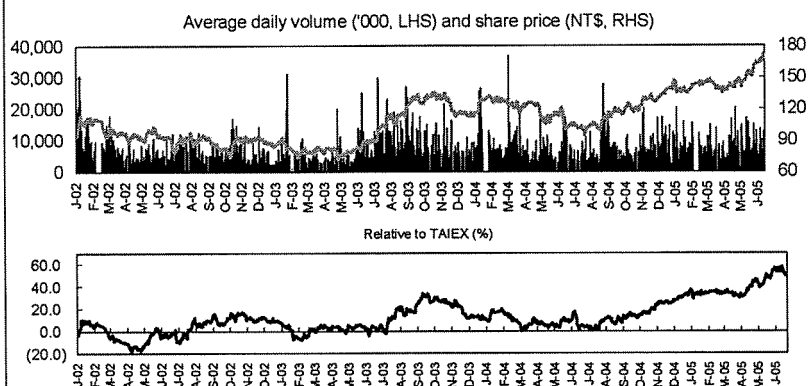
Asustek (2357 TT) Sep 03, 2004

Quanta (2382 TT) Jul 21, 2004

Hon Hai (2317 TT) Jun 07, 2004

Roadmap to NT\$1 trillion sales in 2007

- **An EMS conglomerate.** Hon Hai Precision (Hon Hai), who recently have improved its relationship, from OEM to partner, with HPQ and was reported to receive Sony's PSP and Dell's printer orders, has been Taiwan's largest electronics manufacturing service (EMS) provider. Its main customers are mostly the leaders in their respective areas.
- **Successful vertical integration.** Hon Hai was able to maintain its first-tier status in EMS through the successful vertical integration, which lowers its cost and increases its market share. The company has four main divisions, Hon Hai (PC, consumer electronics, WiFi), Foxconn (handset, wireless communication), Foxconn Technology (casing, cooler), and Innolux (panel), covering from upstream components to end products.
- **Targeting for NT\$1 trillion sales in 2007.** Hon Hai expects the group's sale momentum will come from consumer electronics, wireless communication, and printer assembling. Hon Hai's merit of speed, flexibility, and cost-down ability, allows the company to mass produce trendy consumer electronics, such as iPod and PSP, in a timely basis. The company further plans to set up PDA operation and printer assembling operation, respectively, in its wireless communication department and PC business.
- **Hold.** Hon Hai historically has been traded between 2.7-4.8x PBR and 11.5-20.5x PER. Due to 1) the successful vertical integration, 2) robust sales growth, and 3) promising Foxconn Technology outlook, we estimate a consolidated 2005 sales revenue of NT\$741.47 billion, up 36.9% YoY. However, as 1) EMS industry approaching the peak, 2) the YoY sales momentum begins to slow down, sliding from 56% in 1H05 to 40% in 2H05, and 3) lack of near-term price catalyst, we believe the recent surging stock price has already reflected the market. Therefore, we have a Hold recommendation for Hon Hai and conclude a target price of NT\$164 based on a conservative PER of 15x our 2005E EPS of NT\$10.9, implying a 4.09% downside potential.



Investment Keynotes

Company background

Hon Hai Precision (Hon Hai), who recently have improved its relationship, from OEM to partner, with HPQ and was reported to receive Sony's PSP and Dell's printer orders, has been Taiwan's largest electronics manufacturing service (EMS) provider. Its main customers are mostly the leaders in their respective areas. For example, Hon Hai does PC EMS for Dell, HPQ, and Acer, communication EMS for Cisco, Nokia, and Motorola, and consumer electronics for Apple and Sony.

Hon Hai's major competitor, Flextronics, was recently reported to seek cooperation with Taiwan's ODM companies. We believe this should only have a limited impact, if any, on Hon Hai's current sales, and future sales influence should be clarified starting from 2006.

Successful vertical integration

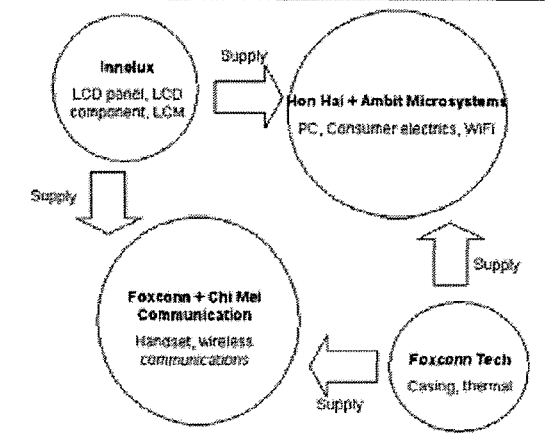
Hon Hai was able to maintain its first-tier status in EMS through the successful vertical integration, which lowers its cost and increases its market share. Currently, the company has four main divisions, covering from upstream components to end products. Foxconn Electronics (2038 HK, HK\$5.45, NR), who has recently acquire 56% of Chi Mei Communication System, Inc. (unlisted), will focus on handset and wireless communication development. Innolux (unlisted), a LCD panel maker, will supply 40% of the panel demand in the group. Although market rumored Hon Hai may acquire other LCD panel makers, the company indicated it would rather focus on the vertical integration for LCD upstream components, especially in backlight module. The third branch, Foxconn Technology (2354 TT, NT\$123.50, Hold), who recently has significant gain in market share, will produce the aluminum alloy case and the thermal solution for the group's products. Finally, the holding company of all, Hon Hai, will specialize in PC and consumer electronics products manufacturing.

Figure 1: Hon Hai's subsidiary and affiliate

Company	Hon Hai's ownership
Foxconn	100%
Innolux	~10%
Foxconn Technology	~11%
Chi Mei Communication	56% through Foxconn

Source: Company data; TEJ; MasterLink Securities

Figure 2: Hon Hai's supply chain



Source: Company data; MasterLink Securities

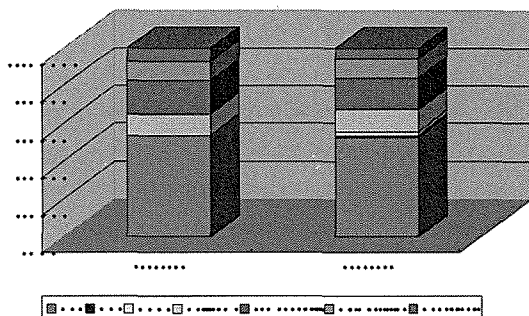
Roadmap to NT\$1 trillion sales in 2007

Hon Hai expects the group's sale momentum to come from consumer electronics, wireless communication, and printer assembling. The company, especially, is optimistic with the outlook of the trendy consumer electronics products, such as iPod, mac Mini, and PSP. Hon Hai's merit of speed, flexibility, and cost-down ability, allows the company to enter mass production in a timely basis. As a result, Hon Hai was able to meet the requirement for Apple and Sony's latest hits. Furthermore, Hon Hai has begun to join develop the next generation consumer electronics with both companies. We have high hopes and expect big growing potentials from this field.

Hon Hai's wireless communication business started a new PDA operation due to the growing demand in WiFi (Wireless Fidelity). With Chi Mei Communication's handset design ability and Hon Hai's experience in PC integration, the new PDA operation will focus on the R&D in wireless communication.

Meanwhile, Hon Hai's PC business will thrive in the upcoming seasons. In addition to its new NB assembling operation, which receives great feedbacks, a brand new printer assembling operation is underway in 2006. Furthermore, based on Hon Hai's current scale in various types of PC-used connector productions, we estimate its global market share will continue to grow and reach 15% in 2007.

Figure 3: Hon Hai's sales breakdown



Source: MasterLink Securities

Foxconn Technology leads the way

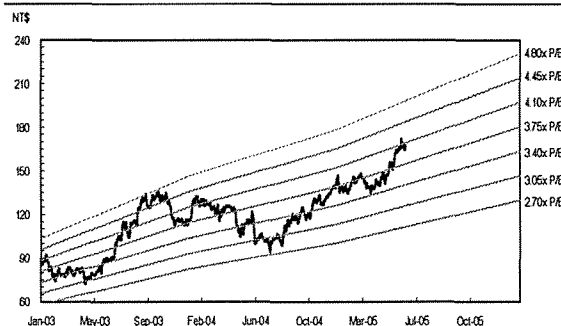
We believe Foxconn Technology will play the leading role in Hon Hai group's performance. Foxconn Technology's sales momentum comes from the growth in thermal solution and aluminum alloy case. For the thermal solution operation, the company is likely to be the cooling solution provider for Intel, who purchases CPU connectors and reference design from Hon Hai. Moreover, Foxconn Technology plans to lower its cost by strengthening vertical integration, especially in heat column cooler and other major components. We expect the effort for cost-down will start to pay off in late 2005. Secondly, after achieving a significant market share in desktop heat sink, the company has begun shipping NB heat sink in 2005 at a 10 million units range. We estimate the NB heat sink shipment will continue to grow in 2006.

Foxconn Technology's aluminum alloy case operation also expects a strong outlook. In addition to the current main customers Sony, Toshiba, and IBM, all of whom does NB assembling through Hon Hai, more aluminum alloy case orders are scheduled to begin shipment in 2Q05. Further sales in NB- and projector- used aluminum alloy case are also expected to jump in 2H05. The demand for aluminum alloy case, which are also applied to handset, Nintendo, and consumer electronics, are expected to surge due to its merit of environmental friendly metal and fashionable sense. As a result, Hon Hai has begun to construct a production base in Taiyuan, Shanxi Providence, China, and will focus on the vertical integration in upstream materials. The goal is to reduce the price gap between the metal case and the plastic case to US\$3, which should speed up the replacement cycle and drive further demand in aluminum alloy cases.

Valuations and recommendation

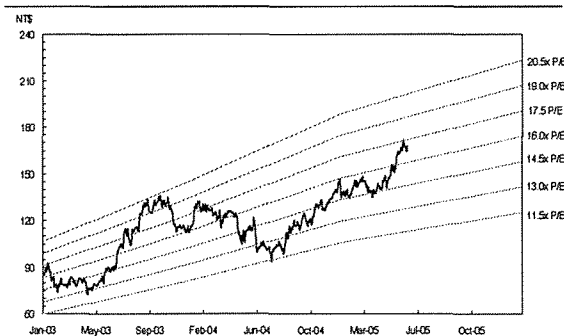
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Figure 4: Hon Hai's P/B band



Source: TEJ; MasterLink Securities

Figure 5: Hon Hai's P/E band



Source: TEJ; MasterLink Securities

MasterLink Securities**Hon Hai Precision****Figure 6: Consolidated Statement of Operations (NT\$ mn)**

Year to December	2002	2003	2004	2005E
Revenue	257,766	371,467	541,596	741,486
Cost of Goods Sold	219,769	323,038	475,396	659,905
Gross Profit	37,997	48,429	66,200	81,561
Operating Exp.	18,821	24,670	32,597	41,081
Operating Income	19,176	23,759	33,603	40,480
Total Non-op. Exp.	1,447	1,438	2,185	1,000
Total Non-op. Income	2,000	3,800	4,024	2,000
Pretax Income	19,728	26,120	35,442	41,480
Net Income	16,886	22,829	19,758	35,130
Adjusted EPS (NT\$)	5.20	7.10	9.20	10.90

Source: MasterLink Securities

Figure 7: Income Statement (%)

Year to December	2002	2003	2004	2005E
Gross Profit	14.74	13.04	12.22	11.00
Operating Exp.	7.30	6.64	6.02	5.54
Operating Income	8.73	7.35	7.07	6.13
EBIT	7.65	7.03	6.54	5.59

Source: MasterLink Securities

Figure 8: Income Statement (% Growth)

Year to December	2002	2003	2004	2005E
Revenue	67.50	44.11	45.80	36.90
Pretax Income	30.93	32.40	35.69	17.04
Net Income	29.10	35.19	(13.45)	77.80

Source: MasterLink Securities

Figure 9: 2005 Quarterly Earnings Estimates (NT\$ mn)

Quarter	1Q05E	2Q05E	3Q05E	4Q05E
Revenue	168,739	177,086	182,488	213,153
Cost of Goods Sold	150,566	158,255	162,216	188,868
Gross Profit	17,833	18,265	20,445	25,018
Operating Exp.	9,565	9,846	10,104	11,566
Operating Income	8,486	8,661	10,269	13,064
Total Non-op. Exp.	544	152	152	152
Total Non-op. Income	426	451	505	618
Pretax Income	8,537	9,149	10,568	13,226
Net Income	7,227	7,749	8,951	11,202
Adjusted EPS (NT\$)	2.24	2.40	2.78	3.48

Source: MasterLink Securities

MasterLink Securities – Stock Rating System**BUY:** Total return expected to appreciate 10% or more over a 3-month period.**HOLD:** Total return expected to be between 10% to -10% over a 3-month period.**SELL:** Total return expected to depreciate 10% or more over a 3-month period.

Additional Information Available on Request

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